



Professional Profile

Stephen Hamilton

Stephen jointly established the specialist tourism and leisure consulting practice, Horwath HTL (formerly Horwath Asia Pacific Limited) in 2002.

Stephen has twenty years consulting experience in the tourism industry. He was formerly a Principal in a "Big Four" professional services firm, heading the firm's Tourism & Leisure Consulting Group.

Stephen's enthusiasm and concentrated knowledge of the New Zealand tourism industry adds value for clients. Providing a well-balanced and sound approach to their specific needs Stephen can assist clients to progress their business with quality information for decisions and strategies.

Stephen can assist lenders, investors, funding sponsors, and / or purchasers and developers in both the public and private sectors, with the ability to quickly ascertain what financial and market analysis or research will be of most benefit.

Stephen's service lines include market demand analysis, financial feasibility analysis, market research, economic impact analysis and strategy development.

General Experience

Hotel Industry

- Market demand and supply studies
- Financial feasibility studies
- Due diligence reviews
- Review of operational and financial performance of hotel operations

Leisure Sector

- Market demand and feasibility studies for proposed visitor attractions
- Operational reviews of visitor attractions

Events and Venues

- Market demand analysis for new conference, and other public assembly event facilities
- Review of operations and management options
- Development of business case for new and expansion / redevelopment projects
- Financial analysis of existing and proposed conference and meeting facilities
- Economic impact studies of events, theatres and event venues

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Qualifications

Bachelor of Commerce
Canterbury University

Professional Memberships

Associate of New Zealand Institute
of Chartered Accountants

Member of the New Zealand Institute
of Management